



February 8, 2013

David Picket
 US Refrigeration Technologies, LLC
 6601 Wickliff Trail
 Plano, Texas 75023

Re: IceCOLD® GSA Sales

Hello David,

Safety Nerds has successfully added IceCOLD® to our GSA Schedule GS-07F-0309V. The product can now be found by government buyers on GSA Advantage as well as DoD Email. GSA Advantage is a website used by government purchasers, but can be accessed anyone can search while DoD Email is only accessible to buyers in the Department of Defense.

Below is our negotiated pricing exclusively for GSA customers:

Special Item Number	MFR PART NO & CONTRACTOR PART NUMBER	PRODUCT NAME AND DESCRIPTION	GSA(%) DISCOUNT FROM LIST	GSA OFFER PRICE
507 99	ICECOLD128	IceCold® Synthetic Refrigerant Catalyst 1 GAL	22%	\$ 10,059.45
507 99	ICECOLD08	IceCold® Synthetic Refrigerant Catalyst 8 oz.	20%	\$ 644.84
507 99	ICECOLD04	IceCold® Synthetic Refrigerant Catalyst 4 oz.	20%	\$ 322.42
507 99	ICECOLD16	IceCold® Synthetic Refrigerant Catalyst 16 oz	20%	\$ 1,289.67

Additional Contract Terms are as follows:

- All orders \$20,000 and over are subject to a 2% discount.
- Payment terms are 1% 10 Net 30 (Prompt payment discount does not apply to credit card purchases)
- Minimum order is \$100.
- Additional discounts may be offered but sales may not exceed contracted GSA pricing.

JMC Construction LLC dba Safety Nerds

*1918 University Business Drive, Suite 510 • McKinney, Texas 75071 • Phone: 1-888-664-4562
 Fax: 1-877-902-4502 • customerservice@safetynерds.com • www.safetynерds.com*

Safety Nerds business hours are Monday through Thursday from 8:00 AM to 5:00 PM CST and Friday from 8:00 AM to 4:00 PM. We are closed from 11:30 AM to 12:30 PM for lunch Monday through Friday.

All GSA orders must be awarded to and processed with JMC Construction LP dba Safety Nerds as the contractor. Our tax ID is 75-21717458. Our GSA contract number is GS-07-0309V, our Cage Code Code is OMP65 and our DUNS number is 184945335.

The following steps will be followed to process all incoming GSA purchase orders made by distributors:

1. Receipt of a government purchase order
 - a. Distributor receives a purchase order directly and forwards a digital copy of the purchase order to Safety Nerds at customerservice@safetynерds.com.
 - b. The customer chooses to enter an order via GSA Advantage or DoD Email. It is imperative that distributors communicate anticipated sales to Safety Nerds.
2. Safety Nerds will process the order within 1 business day and send a confirmation to the customer via email. The distributor will be CC'ed on this email if contact information is provided. If the government buyer is using a purchase card, Safety Nerds will pre-authorize the credit card for the full amount of the sale.
3. Safety Nerds will send a purchase order to USRT, assuring to notate the appropriate distributor.
4. USRT will ship the product as requested in the purchase order received from the customer. Each distributor is responsible for all shipping charges and miscellaneous fees.
5. USRT will notify Safety Nerds and the distributor of the shipment and provide tracking information.
6. Safety Nerds will notify the customer of the shipment and provide tracking information.
 - a. If the order was placed using a government purchase card, the card will be charged upon shipment and a paid invoice will be sent to the customer via email.
 - b. If the purchaser is using the 1% 10 Net 30 payment terms, Safety Nerds will process the payment within 1 business day once proof of delivery has been received. Each purchaser will have specific billing instructions that Safety Nerds will be contractually bound to follow. Most payments are received within 30 to 45 days. On occasion, there is a delay and payment will not be received for up to 90 days.
7. Once Safety Nerds receives payment in full, Safety Nerds will make a payment to USRT for the purchase order amount less a 10% processing fee and any prompt payment discount. Safety Nerds will be responsible for the GSA funding fee and all credit card charges.
8. USRT will pay the distributor.

For example, a distributor is awarded a purchase order for 16 ounces of IceCOLD®, Safety Nerds will process the order, receive the payment of \$1,289.67, subtract \$77.38 which is 6% of the payment for processing fees and then pay USRT which will in turn pay the distributor.

Distributors are responsible for notifying Safety Nerds of anticipated sales. If notification has not been received, any and all sales that are received by Safety Nerds through GSA Advantage and/or DoD Email will be considered as a Safety Nerds sale and processed as such.

We are looking forward to a mutually profitable relationship for all parties involved and want to make this process as transparent and simplistic as possible.

If you have any questions or product needs, please do not hesitate to contact me at heatherr@safetyners.com or 972-542-6330. I am happy to help in any way that I can.

Respectfully,

A handwritten signature in blue ink that reads "H. Richardson" with a stylized flourish at the end.

Heather Richardson
VP of Operations